

Resolution No. 2025-3374

A Resolution of the City of Sanford, Florida, amending the City's annual operating budget for the fiscal year beginning October 1, 2024, and ending September 30, 2025, to fund the procurement of the Axon Virtual Reality Equipment and System from Axon Enterprise, Inc.; providing for implementing administrative actions; providing for a savings provision; providing for conflicts; providing for severability and providing for an effective date.

Whereas, the Commission of the City of Sanford, Florida has adopted an annual operating budget for the fiscal year beginning October 1, 2024, and terminating on September 30, 2025, specifying certain projected revenues and expenditures for the operations of Sanford municipal government; and

Whereas, the City's budget presumes that each department generally will, to the best of their ability, maintain its expenditure within its allocated budgeted level and exercise prudence in expending funds during the course of the City's fiscal year; and

Whereas, from time-to-time circumstances and events may require that the original City budget may need revision such as to fund the procurement of the Axon Virtual Reality Equipment and System from Axon Enterprise, Inc.; and

Whereas, the City Commission, in its judgment and discretion, has the authority to adjust the budget to more closely coincide with actual and expected events.

Now, therefore, be it adopted and resolved by the City Commission of the City of Sanford, Florida as follows:

Section 1. Adoption Of Budget Amendment; Mellonville Drainage Project.

(a). The annual operating budget of the City of Sanford for the fiscal year beginning October 1, 2024, and terminating on September 30, 2025, is hereby revised and amended by Attachment "A to fund the procurement of the Axon Virtual Reality Equipment and System from Axon Enterprise, Inc. The Attachment is hereby

incorporated into this Resolution as if fully set forth herein verbatim.

(b). Except as amended herein, the annual operating budget for the City of Sanford for fiscal year beginning October 1, 2024, and terminating on September 30, 2025, shall remain in full force and effect.

Section 2. Implementing Administrative Actions. The City Manager, or designee, is hereby authorized and directed to implement the provisions of this Resolution by means of such administrative actions as may be deemed necessary and appropriate, to include, but not be limited to, any and all necessary procurement actions relating to funding the procurement of the Axon Virtual Reality Equipment and System from Axon Enterprise, Inc.

Section 3. Savings. The prior actions of the City of Sanford relating to the adoption of the City budget and related activities are hereby ratified and affirmed to include the project and activities relating to funding the procurement of the Axon Virtual Reality Equipment and System from Axon Enterprise, Inc.

Section 4. Conflicts. All resolutions or parts of resolutions in conflict with this Resolution are hereby repealed.

Section 5. Severability. If any section, sentence, phrase, word, or portion of this Resolution is determined to be invalid, unlawful or unconstitutional, said determination shall not be held to invalidate or impair the validity, force or effect of any other section, sentence, phrase, word, or portion of this Resolution not otherwise determined to be invalid, unlawful, or unconstitutional.

Section 6. Effective Date. This Resolution shall become effective immediately upon adoption.

Passed and adopted this 14th day of April, 2025.

Attest:

City Commission of the City of Sanford




Traci Houchin, MMC, FCRM
City Clerk

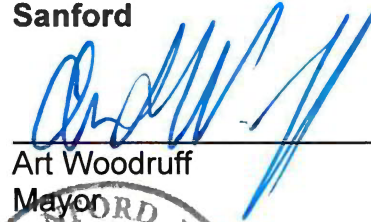

Cathy LoTempio, MMC, Deputy City Clerk

For use and reliance of the Sanford City Commission only.

Approved as to form and legality,



William Colbert
City Attorney



Art Woodruff
Mayor



ATTACHMENT A REQUEST FOR BUDGET AMENDMENT

Fiscal Year 2025
Department: Police

Division: IA/CRU 2034

CHANGES IN EXPENDITURE

Fund	Dept	Agency	Obj	Prj	Account	Change	Balance	Balance	Balance
134	0000	389	98	00	Impact Fee Reserves	\$ -	\$ -	\$ 38,974	(38,974)

TOTAL CHANGES IN REVENUES

\$ 38,974

CHANGES IN EXPENDITURES

Fund	Dept	Agency	Obj	Prj	Account	Change	Balance	Balance	Balance
134	2034	521	64	00	Operations Supplies & Equip	\$ -	-	38,974	(38,974)

TOTAL CHANGES IN EXPENDITURES

\$ 38,974

REASON FOR AMENDMENT: First payment of \$38,974.40 for Virtual Reality System and Services from Axon

DIRECTOR APPROVAL:  DATE: 1/15/2025

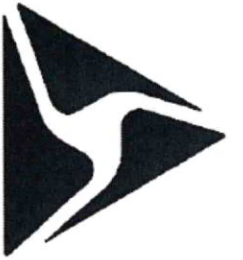
FINANCE APPROVAL:  DATE: 1/15/2025

CITY MANAGER APPROVAL:  DATE: 1/15/2025

CITY COMMISSION AGENDA DATE: 4.14.25 APPROVED Y

FOR FINANCE USE

Entry Date: _____ Batch Number: _____ Document #: BA 04-108



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0744227
 Domestic: (800) 978-2737
 International: +1-800-978-2737

Q-642583-45735.616BR

Issued: 03/19/2025

Quote Expiration: 12/31/2024

Estimated Contract Start Date: 06/01/2025

Account Number: 118008

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Sanford Police Dept - FL 815 Historic Goldsboro Blvd Sanford, FL 32771-3304 USA	Sanford Police Dept - FL PO Box 1788 Sanford FL 32772-1788 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brendan Rome Phone: Email: brome@axon.com Fax:	Tina Lemar Phone: (407) 562-2929 Email: tinalemar@sanfordfl.gov Fax: (407) 688-5071 Email:

Quote Summary

Program Length	44 Months
TOTAL COST	\$155,897.60
ESTIMATED TOTAL W/ TAX	\$155,897.60

Discount Summary

Average Savings Per Year	\$25,485.60
TOTAL SAVINGS	\$93,447.20

Payment Summary

Date	Subtotal	Tax	Total
May 2025	\$38,974.40	\$0.00	\$38,974.40
Jan 2026	\$38,974.40	\$0.00	\$38,974.40
Jan 2027	\$38,974.40	\$0.00	\$38,974.40
Jan 2028	\$38,974.40	\$0.00	\$38,974.40
Total	\$155,897.60	\$0.00	\$155,897.60

Quote Unbundled Price: \$249,344.80
 Quote List Price: \$155,897.60
 Quote Subtotal: \$155,897.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
V00014	BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	140	44	\$38.53	\$23.36	\$23.36	\$143,897.60	\$0.00	\$143,897.60
A la Carte Services									
101267	AXON VR - PSO - FULL INSTALLATION	1			\$12,000.00	\$12,000.00	\$12,000.00	\$0.00	\$12,000.00
Total							\$155,897.60	\$0.00	\$155,897.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	100126	AXON VR - TACTICAL BAG	6	1	05/01/2025
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	100748	AXON VR - CONTROLLER - TASER 10	6	1	05/01/2025
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	101122	AXON VR - HOLSTER - T10 SAFARILAND GRAY - RH	3	1	05/01/2025
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	101123	AXON VR - HOLSTER - T10 SAFARILAND GRAY - LH	3	1	05/01/2025
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	101294	AXON VR - TABLET	6	1	05/01/2025
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	101300	AXON VR - TABLET CASE	6	1	05/01/2025
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	101413	AXON VR - CONTROLLER - HANDGUN VR320H	6	1	05/01/2025
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	20378	AXON VR - HEADSET - HTC FOCUS 3	6	1	05/01/2025
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	100210	AXON VR - TAP REFRESH 1 - TABLET	6	1	07/01/2026
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	101009	AXON VR - TAP REFRESH 1 - SIDEARM CONTROLLER	6	1	07/01/2026
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	6	1	07/01/2026
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	20373	AXON VR - TAP REFRESH 1 - HEADSET	6	1	07/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	20370	AXON VR - USER ACCESS - FULL VR	140	06/01/2025	01/31/2029

Services

Bundle	Item	Description	QTY
A la Carte	101267	AXON VR - PSO - FULL INSTALLATION	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	100197	AXON VR - EXT WARRANTY - HEADSET	6	05/01/2026	01/31/2029
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	100213	AXON VR - EXT WARRANTY - TABLET	6	05/01/2026	01/31/2029

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	101007	AXON VR - EXT WARRANTY - CONTROLLER	6	05/01/2026	01/31/2029
BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	6	05/01/2026	01/31/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	815 Historic Goldsboro Blvd	Sanford	FL	32771-3304	USA

Payment Details

May 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	101267	AXON VR - PSO - FULL INSTALLATION	1	\$3,000.00	\$0.00	\$3,000.00
Year 1	V00014	BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	140	\$35,974.40	\$0.00	\$35,974.40
Total				\$38,974.40	\$0.00	\$38,974.40

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	101267	AXON VR - PSO - FULL INSTALLATION	1	\$3,000.00	\$0.00	\$3,000.00
Year 2	V00014	BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	140	\$35,974.40	\$0.00	\$35,974.40
Total				\$38,974.40	\$0.00	\$38,974.40

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101267	AXON VR - PSO - FULL INSTALLATION	1	\$3,000.00	\$0.00	\$3,000.00
Year 3	V00014	BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	140	\$35,974.40	\$0.00	\$35,974.40
Total				\$38,974.40	\$0.00	\$38,974.40

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	101267	AXON VR - PSO - FULL INSTALLATION	1	\$3,000.00	\$0.00	\$3,000.00
Year 4	V00014	BUNDLE - VR - TASER 10 ADD-ON BUNDLE WITH TAP	140	\$35,974.40	\$0.00	\$35,974.40
Total				\$38,974.40	\$0.00	\$38,974.40

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell CEW Contract #092722-AXN is incorporated by reference into the terms and conditions of this Agreement.

Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions and terms and conditions set forth herein to the extent it includes the products and services being purchased.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



CITY OF
SANFORD
FLORIDA



APPROVED

WS	__	RM	<u>X</u>
Item No.	<u>9.9</u>		

**CITY COMMISSION MEMORANDUM 25-115
APRIL 14, 2025, AGENDA**

TO: Honorable Mayor and Members of the City Commission
PREPARED BY: Dawn Chambers, Police Department, Administrative Services Manager
SUBMITTED BY: Norton N. Bonaparte, Jr., ICMA-CM, City Manager
SUBJECT: Resolution No. 2025-3374; Budget Amendment; Axon Virtual Reality System; Procurement Using Impact Fees

STRATEGIC PRIORITIES:

- Unify Downtown & the Waterfront
- Promote the City’s Distinct Culture
- Update Regulatory Framework
- Redevelop and Revitalize Disadvantaged Communities

SYNOPSIS:

Requesting to approve Resolution No. 2025-3374, to amend the budget in the amount of \$38,974.40, to fund the procurement of the Axon Virtual Reality Equipment and System from Axon Enterprise, Inc. (Axon) which was previously approved by the City Commission at its January 27, 2025, meeting.

FISCAL/STAFFING STATEMENT:

The Police Department proposed to use \$38,974.40 for the first installment payment from the impact fees account to purchase the Virtual Reality System and Services from Axon. The total costs relating to the Axon procurement will be \$155,897.60 after all installment payments are made. All subsequent installment payments and system maintenance will be incorporated into the Police Department’s annual budget.

BACKGROUND:

At the January 27, 2025, meeting, the City Commission approved the procurement of the Axon Virtual Reality Equipment System and Services. The procurement activity was submitted without a needed budget amendment. The adoption of Resolution No. 2025-3374, implementing a budget amendment will authorize the use of the impact fee funds to implement the purchase.

Axon is a Delaware corporation which is headquartered in Scottsdale, Arizona. The City seeks to procure the virtual reality (VR) equipment and services from Axon under that certain contract entered into by and between Axon and Sourcewell, said contract being identified and entitled as “Sourcewell Solicitation Number 092722”, and which contract allows the City to order goods and services directly from Axon via the issuance of a purchase order.

Sourcewell is a State of Minnesota local government agency and service cooperative created under the laws of Minnesota which has over 40 years of service to government, education and nonprofit

agencies. Sourcewell implements contract purchasing solutions that are competitively solicited nationally and offers over 400 awarded contracts.

LEGAL REVIEW:

The Assistant City Attorney has reviewed the proposed activity and has no legal objection to the budget amendment and the adoption of Resolution No. 2025-3374. All procurement activities needed to complete the procurement must be implemented in accordance with the City's Purchasing Policies and Procedures.

RECOMMENDATION:

City staff recommend that the City Commission adopt Resolution No. 2025-3374, to amend the budget in the amount of \$38,974.40 for the procurement to Axon Enterprises, Inc.

SUGGESTED MOTION:

"I move to adopt Resolution No. 2025-3374, as proposed."

- Attachments: (1). Resolution No. 2025-3374 with attached budget amendment form.
(2). Axon Quote.